

Divine Renovation UK - Director of Development

Divine Renovation Ministry (DR) inspires, connects, and equips Catholic parishes around the world to become missional. DR UK leads our mission across the UK, working in close partnership with Divine Renovation offices worldwide. Together, we work globally with bishops, parish priests, and lay leaders to reinvigorate parishes, develop leadership capacity, and help create cultures of mission and evangelisation. Our team is optimistic, professional, results-oriented, faith-filled, and fun. Every day, we are awed by the great plans that God has in mind for us.

As the Director of Development, you play a vital role in the expansion and work of Divine Renovation Ministry in the United Kingdom and globally. Reporting to the DR UK Executive Director, the Director of Development's primary responsibility is to develop, lead and deliver on the fundraising efforts and results of the ministry. Divine Renovation is funded through significant and major gifts, grants, and individual monthly and annual gifts. You will set new and ambitious fundraising targets, create plans and strategies to achieve them successfully, execute these strategic plans, and align with our global network to foster, steward, and maintain relationships with our donors and partners.

You will work closely with the Global Development team at Divine Renovation and the DR UK Board of Trustees. As part of the DR UK team, you will contribute to the ministry's strategy, growth, operations, and other aspects of the work.

Over the last four years of operation in the UK, we have mighty examples of God's plans for our ministry and welcome you to bring your hands, your gifts, and your desire to do this work that God has called us to.

The ideal candidate

The ideal candidate will bring experience in a similar role where they have demonstrated excellent organisation, strategy, priority-setting, relationship management, and written and oral communication skills. To be optimally positioned for success, the ideal candidate should hold values that align with the Ministry's, including a desire to enable parishes to become missional and to make disciples who bring people into relationship with Jesus.

Key Responsibilities

Fundraising strategy and plans

- Develop and execute the fundraising strategy for DR UK in alignment and cooperation with Divine Renovation Global
- Develop and be responsible for the achievement of DR UK's objectives and key results in fundraising and development.
- Create a DR UK case for support for specific activities.
- Set and achieve fundraising targets as approved by the Board of Trustees.



Fundraising

- Oversee and conduct the fundraising and development efforts of DR UK.
- Lead and participate in each step of the donor pipeline including identification; qualification through research; cultivation; briefing; request for support; and prompt follow up, stewardship, and recognition.
- Write and/or oversee the writing of grant applications and reports to foundations.

Donor Relationships and Stewardship

- Foster and steward a portfolio of 150-200 donors and prospects.
- Develop individual donor strategies, along with materials, to renew and upgrade donor gifts.
- Develop and ensure a relationship management plan is in place and being followed for all DR UK donors.
- Manage and maintain prospect and donor records in Salesforce.
- Work with other senior leaders inside the ministry to ensure donor relations is being attended to, and that follow-ups and regular contact is being made with key supports.

Leadership

- Participate in setting strategic and operational plans for DR UK.
- Provide regular reports to the DR UK Executive Director on progress towards KPI's and to support operations and governance of DR UK.
- Contribute as required to the effective, efficient, and responsible operations of the ministry.

Qualities & Key Attributes

- An understanding of Catholic culture and an ability to communicate the key tenets of the Catholic faith with authenticity.
- Demonstrated alignment with Christian values.
- A willingness to be open to and led by the Holy Spirit.
- Demonstrated experience, success, and progressive responsibility in fundraising in a comparable organisation.
- Strong written communications skills
- An ability to foster and maintain strong relationships and to guide these relationships from start through donation to long term affinity.
- Excellent organisation and planning skills, able to set goals, monitor progress, adjust based on progress and circumstance, and achieve results.
- Confidence and comfort working in a remote environment.
- Achievement and results oriented.
- A self-starter, able to work with little oversight or support.
- Understanding of confidentiality and able to manage private and confidential information.
- Willing and able to roll up sleeves and to work within a team toward a common mission.



- Comfortable working with technology and data and an openness to new technology
- This is a remote-work role four days a week, with one day per week in person working in London.

If you are interested in this full-time (40 hours weekly) role, please send a CV and cover letter to Hannah Vaughan-Spruce at hannah.vaughanspruce@divinerenovation.org.