



DIVINE RENOVATION MINISTRY

DIRECTOR OF GLOBAL DEVELOPMENT
2021





ARE YOU BEING CALLED...

Are you on fire to tell others about the peace and joy that comes from a relationship with Jesus?

Do you feel called to enable people to create a future of hope?

Does your heart yearn to renew the Catholic church?

Divine Renovation Ministry walks alongside hundreds of priests, bishops, parishes, and dioceses around the world to inspire, connect, and equip them to live the Great Commission – to go and make disciples of all nations.

We provide people who thirst for a missional Church with the opportunity to gain the skills, tools, support and inspiration they need to create a Church that is all that God intended it to be. And through this, we are creating a community of disciples who are changing the global Catholic church.

As Director of Global Development, you can accept the challenge of the Great Commission. You can live your calling to be a change leader in the Catholic church.

You can create something new.

Your gifts can enable and accelerate this renewal.

You can create hope that compels to action.

Are you being called to something more?



ARE YOU BEING CALLED TO SOMETHING MORE?



OUR MISSION

Divine Renovation Ministry inspires, connects, and equips Catholic parishes around the world to become missional. Our vision is that every Catholic parish in the world is missional and equipped to reach the unchurched and de-churched. Through our lived experience of parish renewal, we have discovered the three keys of this Divine Renovation; the power of the Holy Spirit, the best of leadership principles, and the primacy of evangelization.

We are based in Nova Scotia, Canada and work globally, with incorporated offices in the USA, Australasia, and the UK along with a dedicated branch for Canada (operated from the global office) and emerging partnerships in Germany and Ireland. Together, we refer to these offices, branches and partnerships as the Divine Renovation Global network.

Divine Renovation is funded through large and major gifts, grants, and individual monthly and annual gifts. While relatively young, our ministry has been graced with strong donor support –our revenues have grown ten-fold since 2017 – to facilitate our significant experienced and planned growth.



WHAT WE DO

We inspire, connect, and equip priests, parish leaders, bishops, and diocesan teams through:

1 / COACHING PROGRAMS

Video and Group lead learning

2 / 1:1 COACHING

From coaches who have seen renewal in their parish

3 / ONLINE AND IN-PERSON EVENTS

Conferences and speaking engagements

4 / RESOURCES

Including webinars, podcasts, and books

5 / COMMUNITY

Facilitated networking, connections

6 / SOCIAL ENGAGEMENT

Facebook, Twitter, and Instagram

GOD HAS A PLAN

In 2020, when church doors were literally slammed shut by COVID, we saw first-hand that the Holy Spirit was not quarantined. During 2020, we increased our reach from a total of 9,500 participants at live events (2014 to 2019) to **16,900** attendees for DR online events in just 9 months. This equates to **5,083** unique individuals across 55 online events from **55** countries. And Divine Renovation speakers spoke at 13 third-party online events reaching **8,500** people. Prior to the pandemic, we were engaged with a cumulative of 313 priests and 4 bishop – by December 2020, our engagement had expanded to **903** priests and **84** bishops.

A HOPE FOR RENEWAL

Imagine how much further you can extend this reach and grow this community – and in doing so, multiply missional change in the Catholic church.



YOUR ROLE ...

EXPAND THE COMMUNITY OF SUPPORTERS WHO ARE ON MISSION TO RENEW THE CATHOLIC CHURCH

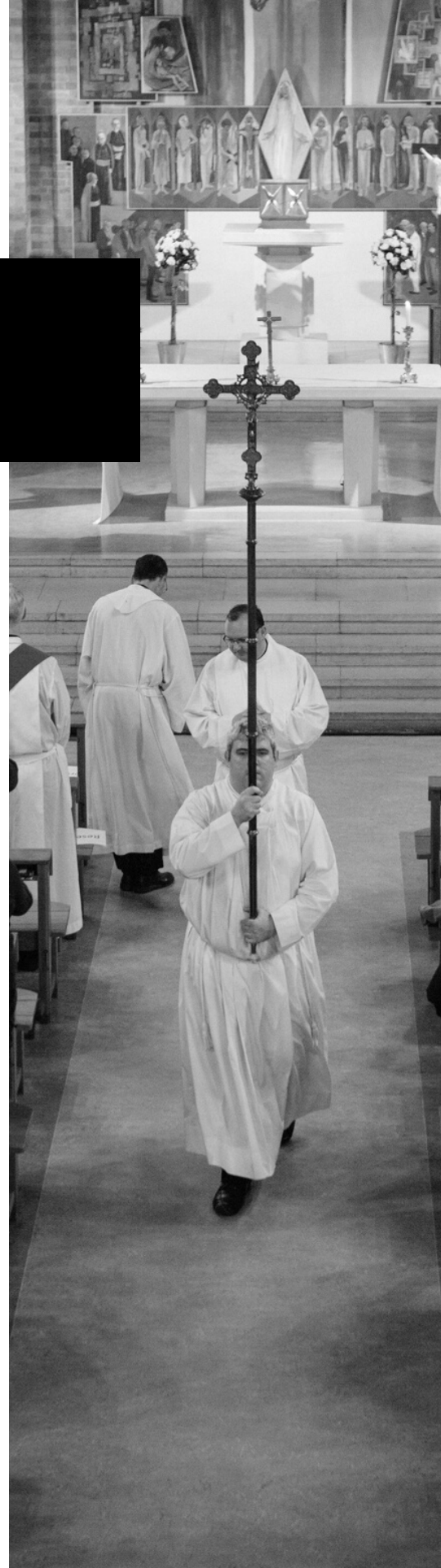
Our global Development program is at a nascent stage offering the opportunity and the challenge of creating something new. While we have had strong success in fundraising, we have only begun to engage the power of creating and mobilizing a community that desires renewal of the global Catholic church through priests, bishops, parishes and dioceses. As part of our global leadership team, you can play a key role in the expansion and work of Divine Renovation Ministry globally.

CREATE SOMETHING NEW

You can develop, lead and deliver on the fundraising strategies, activities, and results of the global ministry directly and through the Development leaders in our affiliated offices. Set ambitious donor development and fundraising targets; create programs, plans and strategies to successfully achieve them; lead and oversee the execution of these plans and programs; and ensure alignment across our global network to foster, steward, and maintain relationships with our donors and partners for the common pursuit of Divine Renovation's mission.

LEAD A TEAM ON MISSION

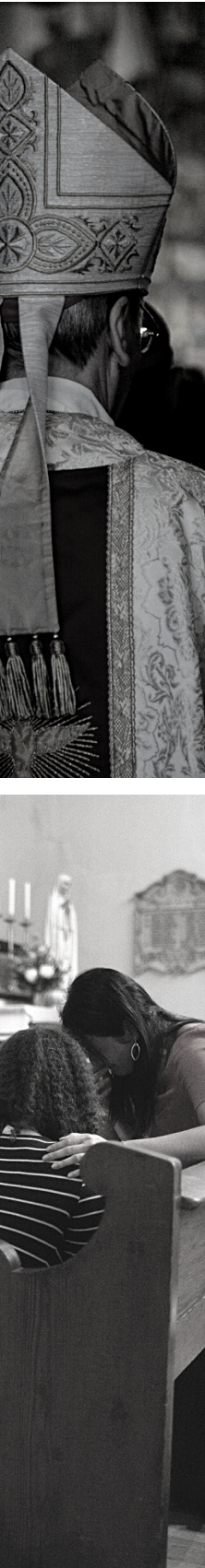
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WONDERING ABOUT THE DETAILS

As the Director of Global Development, you play a key role in the expansion and work of Divine Renovation Ministry globally. Reporting to the President, your primary responsibility is to develop, lead and deliver on the fundraising strategies, activities, and results of the ministry directly and through the Development leaders in our affiliated offices. You will set ambitious donor development and fundraising targets; create programs, plans and strategies to successfully achieve them; lead and oversee the execution of these plans and programs; and ensure alignment across our global network to foster, steward, and maintain relationships with our donors and partners for the common pursuit of Divine Renovation's mission. You will build the global Development function and team for DRUSA and DRCAN and will work closely with the Development leads in our affiliated offices in the UK and Australia. As part of the global ministry leadership team, you will contribute to the development and execution of ministry's strategy and share accountability for the ministry's results.



KEY RESPONSIBILITIES

Fundraising Strategy and Plans

- Develop and execute the fundraising strategy for Divine Renovation global including key fundraising programs and objectives and goals for each
- Define and introduce respective roles and responsibilities for affiliated offices and the mechanisms by which Divine Renovation will support them, provide oversight and ensure accountability
- Aligned with the global strategy, lead, develop and launch the fundraising strategies, structures, staffing and plans for DRUSA and DRCAN
- Develop and be responsible for the achievement of goals for fundraising for the global network
- Lead and oversee the creation of the case for support for the global ministry and respective cases for support for regional activities or specific campaigns or fundraising initiatives ensuring alignment with mission and with the respective global and regional objectives and goals for fundraising

Fundraising

- Lead, oversee and guide the fundraising and development efforts of Divine Renovation and the DRUSA and DRCAN
- Oversee, support and guide the fundraising and development efforts of DRUK and DRAUS
- Lead and participate in each step of the donor pipeline including identification; qualification through research; cultivation; briefing; request for support; and prompt follow up, stewardship, and recognition for Divine Renovation, DRUSA and DRCAN
- Oversee and guide the development of communications and marketing documents related to fundraising and the writing of grant applications and reports to foundations

Donor Relations and Stewardship

- Define, introduce, and oversee Divine Renovation's global program for donor relations and stewardship
- Develop a donor relationship management and stewardship plan, and ensure it is in place and being followed for all donors
- Foster and manage a portfolio of prospects and major donors for DR, DRUSA and DRCAN
- Work with other senior leaders inside the ministry to ensure donor relations is being attended to, and that follow-ups and regular contact is being made with key supports

Leadership and Management

- Participate in setting strategic and operational plans for Divine Renovation globally
- Provide regular reports to the President, senior team and Boards of Divine Renovation, DRUSA and DRCAN on progress towards objectives and goals and to support operations and governance
- Work with IT to ensure that systems are designed and effectively implemented and used to support the full development function
- Contribute as required to the effective, efficient, and responsible operations of the ministry

COULD THIS BE YOU...

THE IDEAL CANDIDATE WILL BRING EXPERIENCE HAVING CREATED OR SIGNIFICANTLY TRANSFORMED AND LED A DEVELOPMENT FUNCTION, HAVING FORMED AND LED A DEVELOPMENT TEAM, AND HAVING CULTIVATED AND STEWARDED MAJOR DONOR RELATIONSHIPS. THE IDEAL CANDIDATE WILL HAVE DEMONSTRATED EXCELLENT ORGANIZATION, STRATEGY, PRIORITY-SETTING, RELATIONSHIP MANAGEMENT, AND WRITTEN AND ORAL COMMUNICATION SKILLS. TO BE OPTIMALLY POSITIONED FOR SUCCESS, THE IDEAL CANDIDATE SHOULD HOLD VALUES THAT ALIGN WITH THE MINISTRY'S, INCLUDING A DESIRE TO ENABLE PARISHES TO BECOME MISSIONAL AND TO MAKE DISCIPLES WHO BRING PEOPLE INTO RELATIONSHIP WITH JESUS.

QUALITIES & KEY ATTRIBUTES

- An understanding of the Catholic church and an ability to communicate the key tenets of the Catholic faith with authenticity
- Demonstrated alignment with Christian values
- A willingness to be open to and led by the Holy Spirit
- A desire to be a part of renewal in the Catholic church
- Demonstrated experience, success, and progressive responsibility in fundraising in a comparable organization
- Experience in having created or significantly transformed a fundraising or development function
- Experience in a multi-organization/matrixed model an ability to foster and maintain strong relationships, particularly with major donors, and to guide these relationships from start through donation to long term affinity
- Strategic acumen and a self-starter
- Achievement and results oriented
- Excellent organization and planning skills, able to set goals, monitor progress, adjust based on progress and circumstance, and achieve results
- Strong written and verbal communications skills
- Confidence and comfort working in a remote environment
- Understanding of confidentiality and able to manage private and confidential information
- Willing and able to roll up sleeves and to work within a team toward a common mission
- Comfortable working with technology and data and an openness to new technology



LET'S TALK...

IF THIS COULD BE YOUR CALLING,
PLEASE REACH OUT TO US:

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